



News Release

Former IT Services Executive Creates IntelliNet

FOR IMMEDIATE RELEASE:

CONTACT:

David Westrheim, President & CEO

intelliNet Technologies Inc.

604-540-5001 Extension 224

dwestrheim@intellinet-canada.com

VANCOUVER, BC – October 1st, 2001 – Mr. David Westrheim, Managing Director of **M&A Partners**

Mergers & Acquisitions, Inc. (M&A Partners) is pleased to announce the establishment of the

Information Technology Services (IT Services) firm of **intelliNet**, a **Managed Services Provider** or

MSP.

Previously, over a sixteen (16) year period, Mr. Westrheim founded and built a Canadian National IT Services organization with four offices spanning the country, an emphasis on Western Canada and a solid reputation for true excellence. The company employed **40 on-staff and independent contractor**

Technicians, Engineers, Account Managers and Support Personnel who provided **Computer &**

Network Products and Professional Technical Services to some of the leading and most innovative

companies throughout Canada. That firm was subsequently divested and acquired by the largest

independent software company in Canada.

Network Computing Managed Services
www.intellinet-canada.com

Vancouver
618 Columbia Street, New Westminster, BC V3M 1A5
Telephone: (604) 540-5001 Facsimile: (604) 540-5011

Technical Services Help-Desk
Coast-to-Coast Coverage
1-800-494-5123

Toronto
200 – 2810 Matheson Blvd. East, Mississauga, ON L4W 4X7
Telephone: (905) 206-1335 Facsimile: (905) 206-1337

“The number of calls and requests for help from former clients has become too compelling”, stated David Westrheim. He went on to say that, **“it appears quite challenging for mid-sized companies to be able to source the degree of quality and expertise necessary to ensure that their critical systems are up and running as well as continue to evolve with newly developing technologies.**

Westrheim further commented that, **“most of these mid-sized clients, while substantial businesses, are not prepared to incur the costs involved in dealing with the major players such as EDS, Accenture (formerly Anderson Consulting), GE Capital, IBM, HP, Telus, Bell or Sierra for their Professional Technical Services, yet they need the same level of performance. Most of the smaller IT Services players available lack the expertise, management and capital to provide what these serious mid-sized client companies need, demand and deserve”.** **“That is what we provided before and what we are here to provide once again”,** Westrheim remarked.

Any Non-Competition Agreements relating to the sale of the former company have long since expired and the former management has established **a fresh approach to the business in rhythm with the times. Interested parties are encouraged to contact IntelliNet to explore their confidential requirements** and concerns relating to the ongoing support and development of their **critical information systems.**

About M&A Partners:

M&A Partners Mergers & Acquisitions, Inc. is a Western Canadian based international practice of professional intermediaries serving the Merger, Acquisition & Divestiture needs of middle-market business owners as well as corporate acquirers & investors. With over 25 years of collective experience in the process of evaluating, financing, buying and selling companies, we bring a broad range of talent and expertise to the Mergers & Acquisitions (M&A) field.

M&A Partners is a member of the International Business Brokers Association as well as a member of M&A Source, the world's largest organization of Merger & Acquisition intermediaries. M&A Partners has also been designated as Western Canadian affiliate intermediaries for the largest middle-market M&A firms in both Canada and the United States.